ED .118 194

JC 760 120

TITLE

1975 Graduates Placément Report: New Hampshire

Technical Institute and New Hampshire

Vocational-Technical Colleges.

INSTITUTION

New Hampshire State Dept. of Education, Concord. Div.

of Post-Secondary Education.

PUB DATE

[75]

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Educational Benefits; *Followup Studies; '*Graduate Surveys; Junior Colleges; Occupational Surveys; Salaries; *Technical Institutes; *Vocational

Education

IDENTIFIERS.

*New Hampshire.

ABSTRACT

Attotal of 712 students graduated from the seven institutions in the New Hampshire Post-Secondary Vocational-Technical Education System in 1975. In spite of the high unemployment rate in the State, 70 percent, or 495 of the eligible graduates were employed full-time by September 30, 1975; 3 percent were employed part-time, 12 percent were continuing their education full-time, and only 9 percent were still seeking employment. Of all graduates employed full-time, 91 percent have remained in New Hampshire, 88 percent commute to work from their home towns, and 92 percent are employed in their major or related field of study. Average entry job salaries by job categories remained stable, showing no significant change from 1974. This is consistent with the general economic outlook. It is estimated that all graduates employed full-time will have a total gross earning power in excess of \$3,750,000 during their first year of employment. Data are tabulated for each of the seven institutions, according to program of study, and a list of representative companies employing 1975 graduates is provided: (Author/NHM)

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GRADUATES

PLACEMENT

REPORT

NEW HAMPSHIRE TECHNICAL INSTITUTE

AND

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES

114

. Berlin Claremont Concord Laconia Manchester

Nashua Portsmouth

STATE OF NEW HAMPSHIRE

GOVERNOR

Meldrim Thomson, Jr.

THE EXECUTIVE COUNCIL

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ANNUAL PLACEMENT SUMMARY

This report is the Placement Summary of the 1975 graduates of the New Hampshire Post-Secondary Vocational-Technical Education System. The New Hampshire Technical Institute and the New Hampshire Vocational-Technical Colleges are public institutions supported by state funds, student tuition and fees, federal grants, and other miscellaneous revenues.

The Post-Secondary Education System administered by the Post-Secondary Education Division of the New Hampshire Department of Education has six.

Vocational-Technical Colleges, located in Berlin, Claremont, Laconia,

Manchester, Nashua and Portsmouth, and the New Hampshire Technical Institute in Concord. These seven institutions offer occupational education opportunities to prepare graduates for direct employment in business, industry, service or professions.

A total of 712 students graduated from these seven institutions in 1975.

The graduates were awarded a two-year associate degree, or a one-year diploma.

All of the programs at the Institute and the Colleges are offered using a blend of study, laboratory and/or work experiences.

The New Hampshire Technical Institute and the six Vocational-Technical Colleges differ somewhat from each other both in the level and the programs of occupational education offered. The New Hampshire Technical Institute in Concord offers programs to prepare graduates for semi-professional employment, and offers the Associate of Science degree and the one-year Diploma. The New Hampshire Vocational-Technical Colleges at Berlin, Claremont, Laconia, Manchester, Nashua and Portsmouth offer the Associate in Applied Science degree and the one-year diploma. The programs at the Colleges are designed to prepare graduates for skilled and technical employment. Thus, although

there may be some overlap in program level and area in the Institute/College System, not all of the occupational education programs available in the System are offered in all of the institutions.

The Institute/College System had full-time day students graduated from 33 different occupational programs for the 1974-75 academic year. Although the primary thrust of the System's efforts is directed to occupational education leading to direct job placement, there were 82 students graduating in 1975 who chose to follow up on their initial college success by enrolling full time in a number of colleges and universities (Table I).

The data for this report was collected on September 30, 1975. On this date the unemployment rate for the State of New Hampshire was nearly double that of late September of 1974. The September 30, 1975, unemployment rate was 5.9%, up from 2.9% on September 30, 1974. The unemployment rates in the cities in which the Institute/College System is located were as follows:

Berlin 6.1%; Claremont 3.9%; Concord 5.0%; Laconia 7.1%; Manchester 6:2%;

Nashua 5.7% and Portsmouth 5.4%.

Job placements reported as of September 30, 1975, demonstrate a good employment picture for graduates of the System in spite of the high unemployment rate in the State. Vocational-Technical graduates from the Institute/College System reported a large number of jobs obtained as a result of contacts between graduates and potential employers. These contacts are often arranged and fostered by the placement service provided at each institution. On September 30, 1975, there were 514 job placements reported for students graduated in 1975. Of the 712 eligible graduates, 70% or 495 were employed full time by September 30, 1975.

Strong competition for entry-level job has been reported by the students through the institute/College Placement Offices. In spite of both strong competition for jobs and the high unemployment rate, only 9% of the



graduates were still seeking employment as of September 30. At the same time, many four-year colleges are reporting that their graduates are having severe problems obtaining desirable work. About one-third of the male and two-thirds of the female graduates of four-year colleges have had to accept positions unrelated to their college majors. In contrast to this, the Institute/ tollege System can report that 92% of its employed graduates are now working full time in jobs related to their major. This contrast clearly points out that the placement record of the Institute/College System is excellent. It also points out that the potential employer is very interested in the two-year college graduate who is prepared for entry-level employment in skilled and semi-professional occupations (Table 1).

Analysis of Table I indicates that only 9% of the 1975 graduates are still seeking employment. Discounting the 2% whose status is unknown, 89% of the graduates were in effect satisfactorily placed as of September 30, 1975. This recognizes the fact that full-time employment was not the immediate goal of every Institute/College graduate; goals such as marriage, additional schooling and military service all affected the need and search for employment.

Additionally, Table I provides the opportunity to evaluate the placement activity on a percentage basis. Of every 100 graduates, 70 were employed full-time; 3 were employed part-time; 12 were going to continue college full-time; 3 were going into military servec; 9 were still seeking employment; 3 were not seeking employment; and finally, 2 did not respond to the survey and their status at present is unknown.

Highly significant, in reviewing the data, is the fact that 92% of the employed graduates are working in their major or a related field of study.

Only 8% are working in a field different from their area of study (Table VI).



The graduates of the Institute/College System have always shown a decided preference to work and live in New Hampshire and commute to the job from home if at all possible. The Institute/College System, which is largely supported by State revenue, is thus able to return to the State a human resource that will help the State's economy and the local communities in which the graduates live and work. Of all the graduates accepting full-time employment, 91% accepted jobs in the State (Table VIII), and 88% indicated they commute to the job from the town listed as their residence when they entered their college or institute program (Table VIII).

The significance of the number of placements in job situations near the graduate's home was reported to be between 78% at Concord and 100% at Portsmouth (Table VIII). Employment near home was sought after by many graduates. New Hampshire gains by continued placement of our trained, young graduates within state boundaries. This is an established trend it appears to be a definite pattern. It demonstrates the fact that students are interested in attending a college within commuting distance of their home, after which they seek out employment near their home.

Salary data for the 1975 graduating class is listed on Table IX.

Average entry job salaries by job categories were nearly the same as in 1975

It is estimated that all graduates employed full-time will have a total gross dollar earning power of nearly \$3,750,000 during their first year of employment.

Table X lists the business, industries, and health organizations which had representatives interview graduates. The list is long and impressive in terms of the diversity of business; industrial and health firms listed and also in terms of its wide geographic distribution. It is also indicative of the interest that business and industry and health organizations have in Institute/College graduates.

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New Hampshire Post-Secondary Vocational-Technical Education System Status of June 1975 Graduates as of September 30, 1975

			,	•	•		•	•
INSTITUTION	Number of Graduates	Employed Full-Time	Employed Part-Time	Continuing Education Full-Time	Entering. Service	Seeking Employ-	Not Seeking Employment	Status Unknown
Technical Institute - Concord	174	106	3	31	-		2	7.
Vocational-Technical Colleges							•	
, Berlin'	110	. 19	6	∞	, 7	13	* ~	~
Claremont	76	70	1	10	ı	9	-	·
Laconia	52	37		∞	ı	 ノ コ)	
. Manchester	1.06	81	7		, 9	Ľ۸		' t
. Nashua	95	. 71.	,	٠ ص	,	, ,	m	,~
Portsmouth .	81	63	2	2	۲۷	4	, m	· -
•								
TOTAL	712	495	1 19	*82	20	(63	20	13.
Percent (1)	100%	20%	3%	12%•	3%	/ %6	3%	. 32
	٠							Ĭ
1) Total O								

(1) Total Percentage over 100% due to round-offs.

Table I (Continued)

 \star The 82 graduates continuing their education on a full-time basis listed the following colleges where they plan to attend:

Boston College, Chestnut Hill, MA
Cooper Union for the Advancement of Art & Science, New York, NY
Florida Atlantic University, Boca Raton, FL
Keene State College, Keene, NH
Lowell Technological Institute, Lowell, MA
Lowell University, Lowell, MA
Merrimack Valley Branch, UNH, Manchester, NH
New Hampshire College, Manchester, NH
New Hampshire Technical Institute, Concord, NH
New Hampshire Vocational-Technical College, Berlin, NH
Claremont, NH
Laconia, NH
Manchester, NH
Portsmouth, NH

Notre Dame College, Manchester, NH
Plymouth State College, Plymouth, NH
Rennsalaer Polytechnic Institute, Troy, NY
Rhode Island School of Design, Providence, RI
St. Vincent Hospital, Worcester, MA
School for International Training, Brattleboro, VT
University of Maine, Orono, ME
University of New Hampshire, Durham, NH
University of New Mexico, NM
University of Southern Florida, Tampa,FL

The New Hampshire Technical Institute graduated 174 seniors, 106 of these accepted full-time employment as of September 30, 1975. Of these, 96% (Table VII) are employed within the State and 78% (Table VIII) are able to commute to work from the community they listed as their place of residence when they entered the Institute.

Although Institute programs are designed to prepare students for immediate employment upon graduation, some graduates have always indicated a desire to continue their education on a full-time basis. This year, 31 graduates, approximately 18% of the class, have indicated they will continue in full-time educational programs. (Table II)

The average annual starting salary for graduates employed full-time by program is as follows: Mechanical Engineering Technology, \$8,823; Electrical Engineering Technology, \$7,974; Architectural Engineering Technology, \$8,000; Data Processing, \$7,651; Dental Hygiene, \$9,880; Associate Degree Nursing, \$8,543; Dental Assistant, \$5,350; X-Ray, \$7,028. (Table IX)

The entry job titles, visted by graduates in Table III indicate employment consistent with the educational goals and objectives of the New Hampshire Technical Institute.

TABLE

NEW HAMPSHIRE TECHNICAL INSTITUTE - CONCORD Status of 1975 Graduates by Program as of September 30, 1975

•	9		P	ROGRAM	OF. S	TUDY				·
AET	ВА	DA	DH	EDP	EET	′ HS	MET	N	XR	TOTAL
11	8	12	27	12	28.	1	19	43	13	174
4	1	6	19 ~	-10/	17	1	11	25	12	106
-	•	~ _	3	-	-	-	•	-	•	3
4	7	i	-	-	9	-,	4	5	1 .	31*
· _	-	-	- '	-	-	· -	1	-	•	1
`1	. -	3	5	2	_1	-	, 2	13	-	27
-	-	2	-	, -	·	-	• ••		.	2
. 2	-	-	-,	· -	1	•	1	-	1.,	4.
	11 4 - 4	AET BA 11 8 4 1 4 7 1	AET BA DA 11 8 12 4 1 6	AET BA DA DH 11 8 12 27 4 1 6 19 3 4 7 1 - 1 - 3 5	AET BA DA DH EDP 11 8 12 27 12 4 1 6 19 10 3 - 4 7 1 1 - 3 5 2 2	AET BA DA DH EDP EET 11 8 12 27 12 28. 4 1 6 19 10 17 3 4 7 1 9 1 - 3 5 2 1	AET BA DA DH EDP EET HS 11 8 12 27 12 28 1 4 1 6 19 10 17 1 3 4 7 1 9 - 1 - 3 5 2 1 -	AET BA DA DH EDP EET HS MET 11 8 12 27 12 28 1 19 4 1 6 19 10 17 1 11 3 4 7 1 9 - 4 1 1 - 3 5 2 1 - 2	AET BA DA DH EDP EET HS MET N 11 8 12 27 12 28 1 19 43 4 1 6 19 10 17 1 11 25 3 4 7 1 9 - 4 5 1 - 1 - 3 5 2 1 - 2 13	AET BA DA DH EDP EET HS MET N XR 11 8 12 27 12 28 1 19 43 13 4 1 6 19 10 17 1 11 25 12 3

^{*} The 31 graduates continuing their education on a full-time basis listed the following colleges where they plan to enroll:

Cooper Union for the Advancement of Art and Science, New York, NY Notre Dame College, Manchester, NH Rensselaer Polytechnic Institute, Troy, NY .St. Vincent Hos∦ital, Worcester, MA University of New Hampshire, Durham, NH University of New Mexico, NM

AET - Architectural Engineering Technology

- Business Administration

- Dental Assistant (1 year) DA

-/ Dental Hygiene

EDP - Electronic Data Processing

EET - Electronic Engineering Technology

HS - Health Science .

MET - Mechanical Engineering Technology

- Associate Degree Nursing (ADN)

XR - X-Ray Technology



NEW HAMPSHIR TECHNICAL INSTITUTE

Typical, Entry Job Titles of Graduates Employed Full-Time

Benchman Calibration Specialist Change Nurse Computer Operator Computer Programmer Data Control Clerk Dental Assistant Dental Hygienist ' Dispatcher Electronic Technician. Engineering Drafting Field Engineer Field Service Electronics Technician ·Field Service Technician Graduate Nurse Graduate Staff Nurse Junior Programmer Layout Designer Maintenance Engineer Management Trainee Outboard Technician Operator/Programmer Planning Board Consultant Programmer Psychiatric Nurse Registered Nurse Respiratory Specialist Staff Nurse Test Technician X-Ray Technician

AMPSHIRE VOCATIONAL-TECHNICAL COLLEGES BERLIN COMMONT, LACONIA, MANCHESTER, NASHUA, PORTSMOUTH

The New Hampshire Vocational-Technical Colleges had 538 graduates in 1975. As of September 30, 1975, 389 of these graduates had accepted full-time employment, 90% (349) of these are employed within the State and 91% (354) are able to commute to work from the community they listed as their. Place of residence when they entered college.

This year, 51 Vocational-Technical College graduates, approximately 9.5% of the class, plan to continue their education on a full-time basis (Table IV). This pattern is a well established trend and indicates the preference of the graduates to seek employment. There is an upturn indicated this year in those entering the military service; i.e., 7 in 1973, 2 in 1974, and 19 in 1975.

The entry job titles, listed by graduates in Table V again indicates employment consistent with the educational goals and objectives of the New Hampshire Vocational-Technical Colleges.

🙏 . TABLE IÑ

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES BERLIN, CLAREMONT, LACONIA, MANCHESTER, NASHUA, PORTSMOUTH

Status of 1975 Graduates by Program as of September 30, 1975

	4	AC	96	. 8	.GA	HRA	ICE	IEO .	JEY∗	₩	MDM	W W	MTP	Æ	MLA	MLT	0TA	N N	RE	RTV S	SS	VP	Τ	TOTAL	
Sraduated	59	17	6	7	0.	21	=	41	58	43	01	20	26	15	6		ω	95	ω.	7 9	8	<u>.</u>	.+	538	,
mployed Inlight	45	, 45 10	^		5	17	&	25	41	29	&	14	18	12			72	75)	~	7 4	· · · · · · · · · · · · · · · · · · ·	-	. .+	389	
Employed Part-Time	1	,	1	ı	•	:	\ ,	1	4,	-	ı	~\J.	, '.	i		i	ı	.9	. 1	ı	. n			16	. ,
Continuing Education Full-Time	, 7	, m		. '		-	. 2	. ^	ω.		- '	7	~	1,	ω		1	2	٥.	2	m			51*	
Entering. Service	7.	-	-	1	ı	. 2	ı	2	•	4		1	<u>~</u>	1	1,	`• •	, 1	•	ı	.,				19	-11-
Seeking Employment	-	-	:	i	d	-	ı	4	8	2	-	-	. 2	7 ,	. 1	ř	2	9	M	ı	, 2			36	. / .
Not Seeking Employment	, 7	` -	•	. 1	1	ŧ	-	2	i I	_		-	1	-	ı		. –	5	~ 1	ı	~ ~		<i>'a</i> ₁\	/8	\
status Unknown	, 	-	1	ı	ı	. }	ı	- .	7.		ŧ	ı	1	t	i	; ,1	4	, , 	•	1	-			*on	. •
A) Automotive AC) Accounting BC) Building Con: (A) Culinary Art: (A) Graphic Arts HRA) Heating, Ref ICE) Internal Com	ve Construction Arts Arts Combustion El	onstruction ts ss frigeration ombustion En	e Construction Arts rts Refrigeration, Air Combustion Engines	Aine	l Co	Air Conditioning	, ing	(HEY) (MD) (MD) (MM) (MTP) (MA) (MLA)		Industrial Mechanical Mid-Manage Marketing Machine To Medical As Medical La	E S S S S S S S S S S S S S S S S S S S	al Electric al Drafting gement g & Managem Tool Proces Assistant Laboratory	υ Ε Ε Ε Ε Ε Ε Ε Ε Ε Ε Ε Ε Ε Ε Ε Ε Ε Ε Ε	ity . ent ses Assistant	ity ent ses Assistant Technician	();	(OTA) (RE) (SS) (VP)	i .	Occupation Assiste Prectical Residentia Radio-Tele Secretaria Vestibule		nt Nurse Elect Scien	Therapy irse Electrici Sion.Repa Science Ogram	y city oair	1	,

Table IV (Continued)

* The 51 graduates continuing their education on a full-time basis listed the following colleges where they plan to enroll:

Boston College, Chestnut Hill, MA Florida Atlantic University, Boca Raton, FL Kéene State College, Keene, NH Lowell Technological Institute, Lowell, MA Lowell University, Lowell, MA Merrimack Valley Branch, UNH, Manchester, NH New Hampshire College, Manchester, NH New Hampshire Technical Institute, Concord, NH New Hampshire Vocational-Technical College, Berlin, NH New Hampshire Vocational-Technical College, Claremont, NH New Hampshire Vocational-Technical College, Laconia, NH New Hampshire Vocational-Technical College, Manchester, NH New Hampshire Vocational-Technical College, Portsmouth, NH Plymouth State College, Plymouth, NH Rennselaer Polytechnic Institute, Troy, NY Rhode Island School of Design, Providence, RI School for International Training, Brattleboro, VT University of Maine, Orono, ME University of New Hampshire, Durham, NH University of Southern Florida, Tampa, FL

TABLE \

Representative Job Entry Titles of Graduates of the Vocational-Technical Colleges at Berlin, Claremont, Laconia, Manchester, Nashua, Portsmouth

Accountant Accounts Payable Clerk Administrative Assistant Agent/Field Manager Air Conditioning Mechanic Apprentice - Electrician Apprentice - Toolmaker Assembler/Laboratory Technician Assistant Manager Automotive Mechanic Bank Teller Bill Collector Bookkeeper/Secretary Calibration Technician Cameraman Carpenter Certified Laboratory Technician Certified Occupational Therapy Asst. Chief Mechanic Chief Technician Circuit Designer Clerk-Typist Coil Assemblyman Contractor Copy Graphics Operator . Customer Relations Representative Detail Draftsman Draftsman/Engineer Electric Motor Repairman Electrician Electronic Technician Engineer Technician Fireman Gas Station Manager General Yard Man Head Mechanic Independent Painting Contractor Industrial Electrician Installer, Cable TV Junior Accountant Junior Engineer Lathe Operator

Legal Secretary

Machine Tool Operator Machinist Maintenance Assistant Maintenance-Foreman Manager Marine Draftsman Mechanic Medical Assistant Medical Records Clerk Medical Secretary Medical Transcriptionist Note Teller Office Clerk Office Nurse Painter Payrol Clerk Practical Nurse Pressman Printer Produce Manager Product Engineering Technician Prototype Set-Up Man Prototype Technician Punch Press Operator Purchasing Agent Receptionist/Clerk Rental Agent Refrigeration Technician Sales Clerk Salesman Secretary Service Station Manager Shipper Short-Order Cook Silk Screener Stock Clerk Structural Design Draftsman Test Technician Tester, Electronic Tool Inspector Trailer Set-Up Main TV Repairman Welder

TABLE VI

FIELD OF EMPLOYMENT STATUS OF TECHNICAL INSTITUTE

AND VOCATIONAL-TECHNICAL COLLEGE GRADUATES EMPLOYED FULL-TIME

Institute/College Location	Employed Major Field	Percent Major	Employed Related Field	Perceņt Related	Employed Different Field	Percent Different
Concord	101	95%	5	. 5% .	• '0 -	0% *
Berlin	. 53	79%	1	1%/	13	20%
´Claremont		79%	5	7%	10	14%
Láconia.	29	, 78%	. 2,	. 5%	6	17%
Manchester	68	84%	مبو 11	14%	2 ,	2%
· Nashua	62	87%	· 3 · •	4%	, 6	9% •
Portsmouth	57	90%	1	2%	5	.
TOTAL	425	86%	28	6%	42	8%

Graduates of the Technical Institute and Vocational-Technical Colleges entered the field for which they were prepared to an extent that demonstrates the value of the system to the student, industry and the State. The educational purpose of the system is being fulfilled. Once again, the 92% who entered their major or related field reveal a statistic which is difficult to match nationally.

FIELD OF EMPLOYMENT

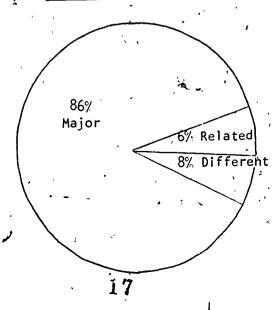




TABLE VII

In-State, Out-of-State Status of Technical Institute and Vocational-Vechnical College Graduates Employed Full-Time Institute/ Employed/ Full-Time College 0% 100% Concord 96% Berlin Claremont 70 /// 21% Laconia 37 97% Manchester Nashua 71 , Portsmouth 63 l 95% TOTAL System 495* 91% *III* 9% Legend Out-of-State * Graduates employed full-time

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Table VII (Continued)

The Legislature of the State of New Hampshire established the New Hampshire Technical Institute and the New Hampshire Vocational-Technical Colleges so that they could develop skilled workers and technologists as valuable resource to improve and bolster the State's economy. Since the Institute/College System has been established, evidence has shown that this has indeed occurred. This year 91% of the 1975 graduates employed full-time are at work within the State of New Hampshire. The 9% who work out of state are generally employed in northern New England. Many who work out of state continue to live in New Hampshire.

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TABLE VIII

Graduates Reported Commuting to Full-Time Jobs
From the Community Listed as Their Residence
At the Time They Enrolled in the Post-Secondary System

Institute/ College	Employed Full-Time	0%100%
Concord	106	78%
Berlin	67	84%
Claremont	70	83%
Laconia	37	7/J 5%
Manchester .	81	92%
Nashua	71	<u>////</u> 6%
Portsmouth	63	100%
Total System	495	88½
	Legend	Commuters Non-Commuters

The data shown on this table compared with that shown of Table VII indicates that a number of those employed out-of-state continue to live in New Hampshire.

This holds true in the lakes Region, Marrimack Valley and Seacoast areas.

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TABLE

Annual Salary Data for Graduates Employed Full-Time Based on Reported Salaries

•	•			
\	Business and N	lanagement	Majors	
PROGRAM		LOW	AVERAGE	т <u>ніен</u>
Accounting Data Processing Marketing/Management Mid-Management Secretarial Science	, , , , , , , , , , , , , , , , , , ,	\$4,400 7,000 4,500 5,600 3,900	\$6,006 7,651 6,314 8,128 5,768	\$8,320 8,775 8,000 10,000 9,360
Average of all rep	orted salar e	s .	\$6,327	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
PROGRAM	· <u>\$erv</u>	ice Majors	<u>Average</u>	HIGH(
Automotive Building Construction Culinary Arts Graphic Arts Heating, Air Cond., Re Internal Combustion En Radio (TV Repair Residential Electricit	gines •	\$5,000 7,000 6,760 5,000 6,800 6,000 6,240 6,000	\$7,415 8,286 7,934 6,042 8,000 8,000 6,448 6,000	\$10,000 11,650 9,600 7,920 10,000 10,000 6,656 6,000
Average of all re	ported salarie	es 🔞	\$7,486	•
	Health and Me	edical Serv	vice Majors	·
PROGRAM	•	LOW	<u>AVERAGE</u>	<u>н1GН</u> *
Dental Assistant Dental Hygiene Medical Assistant Medical Lab. Assistant Medical Lab. Technicia Nursing Occupational Therapy A Practical Nursing X-Ray	n	\$5,200 '9,360 4,368 6,360 6,300 6,760 5,460 4,940 6,500	\$5,350 9,880 5,438 6,750 7,219 8,543 6,130 6,129 7,028	\$5,500 10,400 8,000 6,750 9,000 15,708 6,677 8,000 7,500

Average of all reported salaries

Engineering Technology Majors

\$6,601

•		<i>F.</i>	AVERACE	חורח
PROGRAM	<u>L OW</u>	· "	AVERAGE	<u>H1GH</u>
Architectural Engineering Technology Electrical Engineering Technology Mechanical Engineering Technology Average of all reported salaries	\$8,000 7,680 7,200		\$8,000 7,974 8,823 \$8,453	8,000 8,500 12,000

Table IX (Continued)

Industrial and Manufacturing Majors

PROGRAM Drafting Industrial Electricity Industrial Electronics Machine Tool Processes	\$4,	_OW	\$7,474 7,912 8,251 8,411	\$12,000 12,000 14,000 10,400
Welding \	7,	500	8,411 8,349	10,400 8,362
Average of all reported sa	laries	,	\$7,974	· •

The average salary of the graduates of 1975 over 1974 shows virtually no change. This is consistent with the economic picture of the State.

In addition to a day school program, the Institute/College System offers adult education and apprentice courses evenings and Saturdays. The courses are designed to meet the needs of adults who wish to continue their education in classes planned especially for them. Typical courses include:

Accounting

Algebra

Anatomy and Physiology

Automotive Maintenance for Women

Auto Mechanics .

Bicycles and Bicycling

Blueprint Reading '

Building Construction

Building Your Own Home

Business Law

Cake Decorating

Carpentry and Cabinetmaking

Chemistry

COBOL 1 & 11

Data Processing

Drafting

Economics

Effective Supervision & Management

Electricity

Electronics

English

Fire Fighting

Heating and Refrigeration

Human Relations at Work

Logic Design

Machine Operations

Machine Tool Processes

Mathematics`

Medical Terminology

National Electric Code

Numerical Control

Oil Painting

Personnel Management

Photography

Phys'ics

Psychology

Real Estate

Shorthand

Small Business Management

Sociology

Surveying

Typing

Welding

Yoga

Employers are encourage to interview prospective future graduates by contacting the Institute or Colleges to arrange on-campus interviews.

Contact can be made with the following persons:

Mr\ Daniel Burke Director of Admission New Hampshiré Technical Institute Fan Road, Concord, NH 03301 Tel. 271-253

Mr. Larry B. Twitchell Dean of Students New Hampshire Vocațional-Technical College Milan Road, Berlin, NH 03570 Tel. 752-1113

Mr. Richard Mulcahy
Dean of Students
New Hampshire Vocational-Technical College
Hanover Street Extension, Claremont, NH 03743
Tel. 542-7744

Mr. Willis Reed
Dean of Students
New Hampshire Vocational-Technical College
Prescott Hill, Laconia, NH 03246
Tel. 524-3207

Mr. Raymond Demars

Dean of Students

New Hampshire Vocational-Technical College
1066 Front Street, Manchester, NH 03102

Tel. 623-0113

Mr. Norman Brown
Dean of Students
New Hampshire Vocational-Technical College
505 Amherst St., Nashua, NH 03060
Tel. 882-6923

Mr. Richard W. Scelza, Jr.

Dean of Students

New Hampshire Vocational-Technical College
150 Greenleaf Avenue, Portsmouth, NH 03801
Tel. 536-1037

TABLE >

Representative Companies Employing 1975 Graduates

Company

A. A. Roofing & Siding
A. H. V., Inc.
Alexander-Eastman Hospital
Alexander's Market
American International Groups
Amherst Electrical Contractors
Androscoggin Valley Hospital
Atlantic & Pacific Company
Aubochon Hardware
Auto Mart

Barpes, Rouillard & McPherson Batesville Company Bath Ironworks Belknap County Home Belknap County Recreational Area Dr. Lionel Bergeron Berlin, City of Berlin City Bank Black River Health Clinic Blaisde\l Printing Blake, ľnc., Sales & Service Blanchard - Stebins Blue Cross- Blue Shield Beston & Main Railroad Company Boston City Hospital Boston Globe Newspaper Company Bourque Motor Sales Company Bowie Ford Bradley & Talbot Company Brown Company Browning laboratories, Inc. Brund & Stillman Yatch Company, Ind. Bunton Hall Dr. Burleigh,\ Dentist

Cambridge Memories
Camelot Apartments
Candlelight Press
Capitol Plumbing & Heating
Central Aire
Centralized Data Processing
Centronics
Dr. Philip Cerveney
Cheshire Clinic
Cheshire County Savings Bank
The Children's Medical Center
Circle Machine Company, Inc.
Claremont General Hospital
Dr. J. D. Clark, Dentist

Location

Rockville Center, New York
Bedford, New Hampshire
Derry, New Hampshire
Nashua, New Hampshire
Manchester, New Hampshire
Merrimack, New Hampshire
Berlin, New Hampshire
Nashua, New Hampshire
St. Albans, Vermont
Berlin, New Hampshire

Claremont, New Hampshire Gardner, Massachusetts Bath, Maine Laconia, New Hampshire Gilford, New Hampshire Somersworth, New Hampshire Berlin, New Hampshire Berlin, New Hampshire Cavendish, Vermont Portsmouth, New Hampshire Exeter, New Hampshire Manchester, New Hampshire Concord, New Hampshire Nashua, New Hampshire Boston Massachusetts Boston Massachusetts Manchester, New Hampshire Monroe, North Carolina Keene, New Hampshire Berlin, New Hampshire Laconia, New Hampshire Newington, New Hampshire Pittsburg, New Hampshire Hooksett, New Hampshire

Bedford, Massachusetts
Nashua, New Hampshire
Keene, New Hampshire
Concord, New Hampshire
Bow, New Hampshire
Concord', New Hampshire
Hudson, New Hampshire
Laconia, New Hampshire
Keene, New Hampshire
Keene, New Hampshire
Boston, Massachusetts
Seabrook, New Hampshire
Claremont, New Hampshire
Pittsfield, New Hampshire

Clifford-Nicol Printing Coles Gulf Station Commetcial Cleaners .Concord Hospital Concord National Bank Concrete Erectors, Inc. Consolidated Plastics Continental Cable TV Continental Can Company Continental Homes Conway Sunoco H. J. Cooper Auto Cornwall Industries Cottage Hospital Country Gentleman Coy Paper Crotched Mountain Rehabilitation Center Currier & Phelps Currier Printing .

D. A. Designs
Dahmon & Burnett Electronics
J. W. Daley's
Dartmouth Infirmary, Dick Hall's
Davidson Rubber Company
Depines Gas
Depot Honda
Digital Equipment Corporation
Dobles' Chevrolet
Dockside Dining Room
Dorr Woolen
Dover House Health Care Center
Duhamel, Inc.
Durham Associates
Dutile Refrigeration

Eagle Convalescent Home
Ed's Gulf
Edgewood Manor
E.H. Edwards & Sons
Edwards Toyota
Electric Motor Service Center
Electro Circuits
Elliot Hospital
Equipment Service, Inc.
Evan Construction
Evans Printing Company
Exeter Clinic
Exeter Hospital

Fairbanks-Morse Company
Fiermonti Olds
Filley's Marine
Filtrine Manufacturing Company
Foster's Associates
Fox Construction

Location

Plymouth, New Hampshire Portsmouth, New Hampshire Nashua, New Hampshire Concord, New Hampshire Concord, New Hampshire Meredith, New Hampshire Hampstead, New Hampshire Concord, New Hampshire Merrimack, New Hampshire Nashua, New Hampshire Conway, New Hampshire Kalamazoo, Michigan So. Paris, Maine Woodsville, New Hampshire Derry, New Hampshire W. Claremont, New Hampshire Greenfield, New Hampshire Andover, New Hampshire Littleton, New Hampshire

Nashua New Hampshire
Londonderry, New Hampshire
Lawrence, Massachusetts
Hanover, New Hampshire
Farmington, New Hampshire
Laconia, New Hampshire
Dover, New Hampshire
Nashua, New Hampshire
Manchester, New Hampshire
York Beach, Maine
Guild, New Hampshire
Dover, New Hampshire
Nashua, New Hampshire
Nashua, New Hampshire
Milford, New Hampshire
Laconia, New Hampshire

Concord, New Lampshire
Wolfeboro, New Hampshire
Portsmouth, New Hampshire
Antrim, New Hampshire
Portsmouth, New Hampshire
Dover, New Hampshire
Laconia, New Hampshire
Manchester, New Hampshire
Portsmouth, New Hampshire
Amherst, New Hampshire
Concord, New Hampshire
Exeter, New Hampshire
Exeter, New Hampshire

St. Johnsbury, Vermont Concord, New Hampshire No. Hampton, New Hampshire Harrisville, New Hampshire Manchester, New Hampshire Greenfield, New Hampshire

2

Franklin Regional Hospital Freese Bros. Ford Frisbie Memorial Hospital Frost Faint Service

Dr. Joseph Gage, Dentist. Germon's Garage GFS Manufacturing Giles Foreign Car Service Gill's Garage Glidden Auto GM Refrigeration Dr. Robert Gold, Dentist Golden-Branch Log Homes Gorham Garage Gorham High School Grafton County Home The Grange Insurance Company Granite State Forms W. T. Grant Company Grant's Dr. Ward F. Gravel, Dentist Green Mountain Lincolh-Mercury Greenbriar Terrace Greenfield Tap & Die Company

Hackler Chrysler-Plymouth
J. Laurence Hall
Hambiett, Kerrigan, Latourette & Lopez
Hamlet Electric
Hanover Terrace Health Center
Hendrix Electronics
Hillcrest Trailer Park
Hilltop Manor
Mary Hitchcock Hospital
Honeywell Protection Services
Arnold Houde & Sons Electrical Service
Hussey Manufacturing Company

IGA Company
Imperial Product, Inc.
Improved Machinery Company
Independence Electronics
Ingersoll-Rand Company
International Packing Corporation
International Shoe Machine Company
Irwin Toy Company
Isaacson Structural Steel

Jarvis Cutting Tools, Inc. Jerry's Service Station John's Citgo Jordan's Restaurant

Kalwail Corporation Keene Clinic Kent Nursing Homë

Location

Franklin, New Hampshire Pittsfield, New Hampshire Rochester, New Hampshire Greenville, New Hampshire

Laconia, New Hampshire E. Rochester, New Hampshire Dover, New Hampshire Stratham, New Hampshire Manchester, New Hampshire Nashua, New Hampshire Fall River, Massachusetts Manchester, New Hampshire Pelham, New Hampshire Gorham, New Hampshire Gorham, New Hampshire Woodsville, New Hampshire Keene, New Hampshire Berlin, New Hampshire Nashua, New Hampshire Keene, New Hampshire Merrimack, New Hampshire Montpelier, Vermont Nashua, New Hampshire Greenfield, Massachusetts

Milford, New Hampshire
Nashua, New Hampshire
Nashua, New Hampshire
Keene, New Hampshire
Hanover, New Hampshire
Manchester, New Hampshire
Portsmouth, New Hampshire
Waterville, Maine
Hanover, New Hampshire
Manchester, New Hampshire
Somersworth, New Hampshire
North Berwick, Maine

Nashua, New Hampshire
Nashua, New Hampshire
Nashua, New Hampshire
Colebrook, New Hampshire
Nashua, New Hampshire
Bristol, New Hampshire
Nashua, New Hampshire
Nashua, New Hampshire
Nashua, New Hampshire
Berlin, New Hampshire

Rochester, New Hampshire Kingston, New Hampshire Manchester, New Hampshire Locke Mills, Maine

Manchester, New Hampshire Keene, New Hampshire Lancaster, New Hampshire

Kilgus Pontiac \
King's Court Inn\
K-Mart
Kollsman Instruments

Laconia Spa
Ladd Research Industries
Lakes Region General Hospital
Dr. Roger Larrivee, Dentist
Dr. Raymond Laurion, Dentist
A. C. Lawrence Leather Company
Lenny's Gulf Service
Leonard Professional Associates
Littleton Hospital
Luff's Corner Cupboard
Lufkin Machine Shop
Lyford Construction
Lyons Iron Works

Macmet, Inc. Manchester, City of Manchester Housing Authority Manter Olds Maple Leaf Health Care Center Martha's Restaurant Martin Garage MAS I Matthew-Thornton Health Clinic McDonald's McDonald's McGreevy's Buick McKerley's Nursing Home Medical Arts Center Merrimack County Nursing Home Merrimack Farmers Exchange Merrimack Sheet Metal Micro-Wave Associates Microwave Research Midstate Construction Millhouse Plumbing Milton Garage, Inc. M & M Auto Body Shop Monadnock Community Hospital Montgomery-Ward J. J. Moreau Mt. Ascuteey Hospital Mt. Hope Development Center

Dr. John Mudge, Dentist

Nashua Chemical Company
Nashua Corporation
Nashua Memorial Hospital
Nashua Public Works - Sewerage (Treatment
Plant
Nashua Regional Planning Commission
Nashua Trust Company

Location

Manchester, New Hampshire Laconia, New Hampshire 'Hooksett, New Hampshire Nashua, New Hampshire

Laconia, New Hampshire
Burlington, Vermont
Laconia, New Hampshire
Manchester, New Hampshire
Rochester, New Hampshire
So. Paris, Maine
Nashua, New Hampshire
Nashua, New Hampshire
Littleton, New Hampshire
Ashland, New Hampshire
Exeter, New Hampshire
Ashland, New Hampshire
Manchester, New Hampshire

Santa Barbara, California Manchester, New Hampshire Manchester, New Hampshire Laconia, New Hampshire Manchester, New Hampshire Bethel, Maine Kittery, Maine Nashua, New Hampshire Nashua, New Hampshire Concord, New Hampshire Littleton, New Hampshire laconia, New Hampshire Concord, New Hampshire Newport, New Hampshire Gerrish, New Hampshire Merrimack, New Hampshire Concord, New Hampshire Burlington, Massachusetts No. Andover, Massachusetts Pittsfield, New Hampshire. Manchester, New Hampshire Milton, New Hampshire Berlin, New Hampshire Peterborough, New Hampshire Newington, New Hampshire Manchester, New Hampshire Windsor, Vermont Hudson, New Hampshire Concord, New Hampshire

Nashua, New Hampshire Nashua, New Hampshire Nashua, New Hampshire

Nashua, New Hampshire Wilton, New Hampshire Nashua, New Hampshire



National Medical Care Naults House of Wheels James H. Neil Company NESLAB Instruments, Inc. New Hampshire Ball Bearings New Hampshire Bituminous Company Inc. New Hampshire Home for the Elderly New Hampshire Hospital New Hampshire, State of New Hampshire, State of New Hampshire Technical Institute New Hampshire, Traffic Division New London Hospital Newmarket Press North Country Hospital Northeast Oil Corporation Northeast Plastic Machine Company Northern Maine Medical Center Notre Dame Hospital

Omni Spèctra OSC Company

Pandora Manufacturing Company
Patriot Printers
Pease Air Force Base
Dr. Peer, Dentist
Pembroke Homes
Perris Auto Body Garage
L.M. Pike Paving
Dr. Plodzik, Dentist
Plymouth Theatre
Portsmouth Hospital
Pre-Cast Concrete Company
Puleo Electric

R & A Repairs
Randolph Furniture, Inc.
Raytheon
Reed's Store
Reyes Upholstery Shop
Riverside Rest Home
Robbins Auto Parts
Roberts Motor Sales
Rochester Manor, Inc.
Rockingham County Home & Hospital
Rockingham County Home Ronny's Service Center
Roy Refrigeration
Rumford Community Hospital
Rumford Press, Inc.

Sacred Heart Hospital
Saef Lincoln-Mercury, Inc.
St. Mary's General Hospital
Sanders Associates

Location

Brookline, Massachusetts Manchester, New Hampshire Claremont, New Hampshire Portsmouth, New Hampshire Peterborough, New Hampshire Boscawen, New Hampshire Glencliff, New Hampshire Concord, New Hampshire Concord, New Hampshire Franklin, New Hampshire Concord, New Hampshire Concord, New Hampshire New London, New Hampshire Newmarket, New Hampshire Newport, Vermont N. Billerica, Massachusetts Manchester, New Hampshire Fort Kent, Maine Manchester, New Hampshire

Merrimack, New Hampshire Brighton, Massachusetts

Manchester, New Hampshire Laconia, New Hampshire Newington, New Hampshire Tilton, New Hampshire Pembroke, New Hampshire Manchester, New Hampshire Manchester, New Hampshire Plymouth, New Hampshire Portsmouth, New Hampshire Epsom, New Hampshire Laconia, New Hampshire

Manchester, New Hampshire Randolph, Vermont Andover, Massachusetts Contoocook, New Hampshire Portsmouth, New Hampshire Dover, New Hampshire Laconia, New Hampshire Lancaster, New Hampshire Rochester, New Hampshire Brentwood, New Hampshire Lewiston, Maine Keene, New Hampshire Woodsville, New Hampshire Rumford, Maine Concord, New Hampshire

Manchester, New Hampshire Portsmouth, New Hampshire Lewiston, Maine Nashua, New Hampshire

Seacoast Data, Inc. Seacoast Health Center Seal Tanning Company Service Consultants Servomation, NHTI Snierson, Chandler & Copithorne F. B. Spaulding Company Spaulding & Frost Sprague Electric Springfield Hospital Jerry Stanley, Inc. Dr. S. R. Steinmuller, Physician Stephens Memorial - Hospital Stevens & Arnolds Electronics Structures Unlimited Sullivan County Home Sullivan County Mental Health Clinic Supervisory Union #8 Surgical Instruments Sweetheart Plastics Sylvania

Tall Timbers
Technical Research
Teledyne Electro Mechanisms
Dr. E. Robert Terhune, Dentist
Thermo Dynamics
Thompson Arms Center
Top's Sports Plaza
Dr. Norman E. Toussaint, Dentist
Toyota of Exeter, Inc.
Fransformer Service, Inc.
Tri-County Manpower Council
Troy Mills
T. S. Enterprises
Turner's Dairy
Tyler Construction

United States Army United States Naval Shipyard

Valley Services Vermont Medical Center Veterans Administration Hospital Veterans Administration Hospital Veterinary Clinic Volkswagen of America

Walker's Motors
Walker's Press
Wang Laboratories, Inc.
Watenbec Manufacturing Company
Waumbec
Weeks Construction
Weeks Dairy

Location

Portsmouth, New Hampshire Hampton, New Hampshire Manchester, New Hampshire Manchester, New Hampshire Concord, New Hampshire Laconia, New Hampshire Lancaster, New Hampshire Raymond, New Hampshire Manchester, New Hampshire Springfield, Vermont North Conway, New Hampshire Concord, New Hampshire Norway, Maine Boston, Massachusetts Manchester, New Hampshire Unity, New Hampshire-Claremont, New Hampshire Frankling New Hampshire Exeter, New Hampshire Manchester, New Hampshire Needham, Massachusetts

Pittsburg, New Hampshire
Manchester, New Hampshire
Nashua, New Hampshire
Franklin, New Hampshire
West Lebanon, New Hampshire
Rochester, New Hampshire
Gorham, New Hampshire
Berlin, New Hampshire
Exeter, New Hampshire
Concord, New Hampshire
Berlin, New Hampshire
Troy, New Hampshire
Troy, New Hampshire
Manchester, New Hampshire
Salem, New Hampshire
Temple, New Hampshire

Portsmouth's New Hampshire

Peterborough, New Hampshire Burlington, Vermont Manchester, New Hampshire White River Junction, Vermont Manchester, New Hampshire Wilmington, Massachusetts

Montpelier, Vermont Center Conway, New Hampshire Tewksbury, Massachusetts Manchester, New Hampshire Jefferson, New Hampshire Suncook, New Hampshire Concord, New Hampshire



Harold Welch Company
Wentworth-Douglas Hospital
Dr. White, Dentist
White's Electric Company
White's Gulf Station
Wilcom Products
The Willows
Wilton Pressed Metals
Windmill Restaurant
Woodlawn Manor Nursing Home
Woodward Chrysler-Plymouth
Workshop Cards Corp.

Xerox Corporation

Yankee Greyhound

Location

Nashua, New Hampshire
Dover, New Hampshire
Nantucket, Massachusetts
Nashua, New Hampshire
Hampton, New Hampshire
Laconia, New Hampshire
Franconia, New Hampshire
Wilton, New Hampshire
Laconia, New Hampshire
Newport, New Hampshire
Laconia, New Hampshire
Concord, New Hampshire

Manchester, New Hampshire /

Seabrook, New Hampshire

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TECHNICAL OCCUPATIONS Architectural Engineering Technology Electro-Mechanical Engineering Technology Electronic Data Processing/ Business Administration Electronic Engineering Technology Mechanical Engineering Technology HEALTH OCCUPATIONS Dental Assistant (1 year) Dental Hygiene Health Science Medical Laboratory Assistant (1 year) Medical Laboratory Technician Medical Assistant (1 year) Medical Records Nursing (ADN) Occupational Therapy Assistant (1 year) Physical Therapy Practical Nursing (1 year) Respiratory Therapy X-Ray Technology SKILLED & INDUSTRIAL VOCATIONAL OCCUPATIONS Accounting Automotive **Building Construction** Culinary Arts Drafting Fire Protection Graphic Arts (Printing) Heating, Air Conditioning & Refrigeration Internal Combustion Engines Industrial Electricity Industrial Electronics Machine Tool Processes Marketing and Management Mid-Management Land Management Land Surveying One-Year Secretarial /

Radio & TV Repair (1 year)

Secretarial Science

Welding

Residential Electricity (1 year)

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